



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

FSC Group: 063

CONTRACT NUMBER: GS-07F-047GA

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

CONTRACT PERIOD: January 1, 2017 through December 31, 2021

Mod PO-0002 dated January 3, 2019

Mod PO-0006 dated March 17, 2020

CONTRACTOR: Orion Security Solutions, LLC
16232 Muirfield Place
Edmond, OK 73013

CONTRACTOR'S ADMINISTRATION SOURCE:

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BUSINESS SIZE: Small

For more information on ordering from Federal Supply Schedules, click on "FOR FEDERAL AGENCY CUSTOMERS" at www.gsa.gov/schedules

This contract is eligible for unrestricted use by State and Local government agencies nationwide.

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
OLM	OLM Order-Level Materials (OLM)
334290	Security and Detection Systems
541330L	Security System Integration, Design Management, and Life Cycle Support



541330SEC Security System Integration, Design Management, and Life Cycle Support

561210SB Smart Buildings Systems Integrator

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
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N/A to services, see GSA prices below

**1c. HOURLY RATES: (Services Only)
Pricelist Attached Below**

2. MAXIMUM ORDER*:	OLM:	33% of task order
	334290:	\$ 250,000
	541330L:	\$ 250,000
	541330SEC:	\$ 250,000
	561210SB:	\$1,000.000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA. A delivery order that exceeds the maximum order threshold may still be placed in accordance with FAR 8.404.

3. MINIMUM ORDER: \$200

4. GEOGRAPHIC COVERAGE: Domestic, 50 states, Washington, DC

5. POINT(S) OF PRODUCTION: NA

6. DISCOUNT FROM LIST PRICES: GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNT(S): None – may be offered at the order level.

8. PROMPT PAYMENT TERMS: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.



- 9.b **Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**
- 10. **FOREIGN ITEMS:** None
- 11a. **TIME OF DELIVERY:** per task order
- 11b. **EXPEDITED DELIVERY:** per task order
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** per task order
- 11d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** same
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
- 14. **PAYMENT ADDRESS:** Same as contractor
- 15. **WARRANTY PROVISION:** Manufacturer's Warranty
- 16. **EXPORT PACKING CHARGES:** None
- 17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** Please contact contractor for Government Purchase Card amounts above the micro-purchase threshold
- 18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A



24b. **Section 508 Compliance for EIT:** as applicable

25. **DUNS NUMBER:** 829247282

26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.

Labor Pricing

Labor Categories	2017	2018	2019	2020	2021
				SINs 334290 541330L 541330SEC 561210SB	
SCLS SERVICES	United States SCLS based on WD # 2015-5682 (see below for task order pricing information)				
Junior Technician**				\$ 100.05	
Technician**				\$ 111.30	
Lead Technician**				\$ 117.60	
<p>The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide). Awarded task order pricing is dependent on the location of the requirement and the applicable WD for that location.</p>					
PROFESSIONAL SERVICES				SINs 334290 541330L 541330SEC 561210SB	
Nation-wide Hourly Rates	2017	2018	2019	2020	2021
Project Manager	\$ 120.90	\$ 123.23	\$ 125.57	\$ 128.00	\$ 130.45
Network Engineer	\$ 102.78	\$ 104.74	\$ 106.72	\$ 108.76	\$ 110.82



Maintenance and Support Pricing

MAINTENANCE CATEGORIES	ANCILLARY SERVICES	ANCILLARY SERVICES	ANCILLARY SERVICES	
SYSTEM PRICE	PLATINUM	GOLD	SILVER	Total Price*
OVER \$250,000				
1 YEAR	N/A	16%	13%	Priced per System
2 YEAR	22%	14%	11%	Priced per System
3 YEAR	20%	12%	9%	Priced per System
\$50,000 - \$250,000				
1 YEAR	N/A	17%	14%	Priced per System
2 YEAR	23%	15%	12%	Priced per System
3 YEAR	21%	13%	10%	Priced per System
Under \$50,000				
1 YEAR	N/A	System Price Plus 18%	System Price Plus 15%	Priced per System
2 YEAR	System Price Plus 25%	System Price Plus 16%	System Price Plus 13%	Priced per System
3 YEAR	System Price Plus 22%	System Price Plus 14%	System Price Plus 11%	Priced per System

(NOTE: * Total Price will receive GSA 5% Discount, applied to total maintenance price)



Ancillary Supplies Pricing

MANUFACTURER (Representative List)	COMMERCIAL PRICING CATALOG **	GSA DISCOUNT APPLIED
AXIS	LIST PRICE	10%
BOSCH	LIST PRICE	10%
GENETEC	LIST PRICE	10%
HANWHA (former SAMSUNG)	LIST PRICE	10%
IDENTIVE (former HIRSCH)	LIST PRICE	10%
LENEL	LIST PRICE	10%
MILESTONE	LIST PRICE	10%
SOFTWARE HOUSE	LIST PRICE	10%
SONY	LIST PRICE	10%
VINDICATOR	LIST PRICE	5%

(NOTE: ** Manufacturer's Commercial Pricing Catalog may be found at the following URL)

https://drive.google.com/drive/folders/1-JQHdD3fA0FhF7JYm_0BiZPKO_rQLbAI?usp=sharing



LABOR DESCRIPTIONS

Junior Technician: Skilled with variety of hand tools and test equipment. Competent in installation, termination and testing of cabling (including network cabling), mounting cameras, alarm sensing devices, and computer and network equipment in accordance with Orion Security Solutions standards. Individual requires general supervision and direction to identify and accomplish a task, but may work independently at times. Can interpret and understand basic technical documentation and concepts. Updates Orion Security Solutions related project drawings and documentation.

Education/experience: 2 years related experience and Associate Degree.

Technician: In addition to skills of Junior Technician, the Technician is competent in the installation, wiring and basic configuration of access control devices, locks and control panels, alarm panels, perform system power up and basic programming. Recognizes tasks to be completed to complete a job and works independently or with minimal supervision. Interprets and understands intermediate level technical documentation and concepts.

Education/experience: 3 years related experience and Associate Degree with technical certifications.

Lead Technician: In addition to skills of Technician, the Lead Technician possesses the personal knowledge and skills to work independently and provide on-site project supervision of other technicians while serving as primary customer interface. Must be proficient with intermediate level configuration of systems. Must be competent in the use of order management system and knowledgeable Orion Security Solutions procedures, practices and processes. Thoroughly familiar with industry standards and practices and can interpret and understand advanced technical documentation and concepts.

Education/experience: 5 years related experience and Associate Degree with technical certifications.

Program Manager: The Project Manager is assigned for large complex projects generally in excess of \$500,000 and is responsible for overall system installation activities including equipment procurement, resourcing, financial management, and resolution any issues relating to the assigned project. The Program Manager serves as a primary interface with client or client representatives throughout the installation process.

Education/experience: 5 years related experience with a Bachelor Degree.

Senior Network Engineer: Develops and applies advanced network design methods, theories and research techniques. Plans, conducts and technically directs projects. Coordinates the efforts of network design and maintenance efforts of technical support personnel, drafters, technical writers, and network personnel. Conducts investigation and tests of considerable complexity. Reviews literature standards and current practices relevant to the solution assigned projects. Recommends corrections in technical applications and analysis. Evaluates vendor and developer's capabilities to provide required products or services. Develops and performs network modifications including; network architectural and configuration changes; network performance analyses; hardware/software enhancements to the network infrastructure. May provide technical consultation to the organization and work leadership to lower level employees and/or peers.

Education/experience: 5 years related experience with a Bachelor of Science in Systems Information, Networking, Electrical Engineering, a related field or equivalent experience. Network certification in CCNP, CCDP, or CCIE is desired.



AWARDED SIN DESCRIPTIONS

SIN OLM Order-Level Materials (OLM)

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:

OLMs are:

- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
- Subject to a Not To Exceed (NTE) ceiling price

OLMs are not:

- "Open Market Items."
- Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)

OLM Pricing:

- Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33%.

NOTE: When used in conjunction with a Cooperative Purchasing eligible SIN, this SIN is Cooperative Purchasing Eligible.



SIN 334290 Security and Detection Systems

Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc.

NOTE: Excludes vehicular alarms.

NOTE: Subject to Cooperative Purchasing

SIN 541330L Security System Integration, Design, Management, and Life Cycle Support

Includes physical access control systems (PACS), such as card-controlled access, biometrics, security barriers, etc.

NOTE: Subject to Cooperative Purchasing

SIN 541330SEC Security System Integration, Design, Management, and Life Cycle Support

Includes services related to PACS design, integration, and implementation, and installation/testing. Offerors under this SIN have at least one employee who is CSEIP (Certified System Engineer ICAM PACS) certified and such certification can be verified at IDmanagement.gov.

SIN 561210SB Smart Buildings Systems Integrator

Includes the comprehensive integration of building systems and technology using a non-proprietary, open architecture. Typical building systems to be integrated include: building automation, telecommunications, security, energy and environmental control, HVAC, etc.

Tasks may include, but are not limited to: requirements analysis, integration planning, testing, operational training and support, cybersecurity for building control systems, etc.

NOTE: Subject to Cooperative Purchasing



ABOUT ORION SECURITY SOLUTIONS, LLC

[Orion Security Solutions](#) (OSS) is an elite integration firm with expertise in advanced technical, physical, and information technology (IT) security solutions. OSS distinguishes itself from competitors by employing the industry's most talented professionals and offering the highest quality solutions to customers. Some of OSS's executives spent many years serving this great nation by protecting national security information, U.S. Embassies and Consulates, and V.I.P.s including Presidents of the United States and Secretaries of State. OSS executives designed and provided technical, physical, and information security for U.S. missions in over 100 countries around the world. One of their responsibilities with the U.S. Department of State Bureau of Diplomatic Security Service (DSS) was to administer, manage, and protect the global network used to integrate all security systems overseas with the DSS global command center.

OSS specializes in providing professional services and comprehensive security solutions. The key services offered by OSS are consulting, design, installation, service, and system maintenance. The main technical and physical security solutions in OSS's core competency include, but are not limited to:

Video Surveillance
Facial Recognition & Biometrics
Video Intercom

Access Control
Video Analytics
Perimeter Security

Intrusion Detection
Gun Shot Detection
Command Center

OSS has been awarded the CERTIFIED SYSTEM ENGINEER ICAM PACS (CSEIP) November 29, 2018.

In addition to physical and technical security solutions and services, OSS employs the best information technology (IT) security experts. OSS IT security professionals spent their former tenures defending our nation's classified and unclassified IT networks against security breaches, foreign intelligence services, and other threats around the world. OSS's IT security services include network design, vulnerability assessments, consulting, threat mitigation, computer forensics, computer security reviews, and recommendations. OSS IT security professionals are certified by CompTIA, Microsoft, Cisco Systems, Juniper Networks, and others, and completed the Digital Evidence Acquisition Specialist Training Program (DEASTP) and the Seized Computer Evidence Recovery Specialist (SCERS) program from the Federal Law Enforcement Training Center.

OSS professionals offer comprehensive design and installation services for communication networks including IT structured cabling, wireless systems, and fiber optic links. OSS is proud to be the elite, single source integrator for low voltage solutions and services. OSS strategically selects manufacturers to ensure customers receive the highest quality solutions available in the marketplace.

OSS is proud to provide elite solutions and services as a certified small business. OSS ensures it stays ahead of the competition by offering unmatched expertise, credentials, solution quality, and customer service to all clients.